



Rodrigo, Elías & Medrano

Abogados

Our Firm



"The firm always keeps you involved in the strategy and offer excellent client service."

(Chambers & Partners Latin America, 2022: Dispute Resolution)



Multidisciplinary team

With over 55 years of market experience and more than 180 qualified lawyers, covering all areas of the law, Rodrigo, Elías & Medrano Abogados is fully equipped to provide sound advice in every legal aspect associated to your business in Peru, in a timely and cost-efficient manner. Each of our practice groups has become a market front-runner in its respective field.

Undisputed preeminence in Peru

We are recognized as leaders in the Peruvian legal market by the most important international publications, such as Chambers and Partners, The Legal 500, IFLR, Who's Who Legal, Latin Lawyer 250 and Client Choice Awards.

Our firm is the only one in Peru to have been awarded nine times with the Peruvian Law Firm of the Year Award of Excellence by the prestigious English publisher Chambers & Partners; and by Who's Who Legal uninterruptedly since 2006.

We are the sole spanish speaking firm awarded twice as **Latin American Firm of the Year 2018 and 2021** by the prestigious English publication Chambers & Partners.

Project oriented approach

Our teams are prepared to provide you with the right blend of highly trained and seasoned lawyers, who will add value to your business from the outset with proactive, fitting and experienced advice.

Highly Qualified Lawyers

Our firm has the highest number of partners in the market: 48 of our lawyers are partners. All matters entrusted to us are carried out or supervised by at least one of our partners.



We are a bilingual team in English, and some of our lawyers speak other languages, such as Mandarin Chinese, French, German, Italian and Portuguese.



A significant number of our lawyers have obtained their academic degrees in Asia, Europe, Latin America and the United States.



We encourage our young associates to undertake internships at the most prestigious international law firms.



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“They are one of the leading firms in this market, with a very strong bench of high-quality lawyers.”

(Chambers & Partners Latin America, 2022: Mining)

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International Profile

We have strong links with internationally renowned firms that provide various professional services around the world, and we work closely with other correspondent law firms in Latin America.

Our lawyers participate in the most prestigious international legal networks and associations such as the **American Bar Association, International Bar Association, Employment Law Alliance, International Trademark Association, Inter-Pacific Bar Association, Association of Trade Mark Owners, Interlaw and World Services Group.**

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"They have been able to provide us with practical solutions that are feasible to implement, taking into account the reality and expectations of our business growth."

(Chambers & Partners, 2022: Labour & Employment)

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Practice Areas

- Antitrust
- Asian Investment Desk
- Aviation
- Banking and Finance
- Capital Markets
- Corporate and Commercial
- Dispute Resolution
- Corporate Compliance
- Energy
- Environmental
- Fishery
- Forestry
- Immigration
- Infrastructure and Concessions
- Insurance and Reinsurance
- Intellectual Property
- International Trade and Customs
- Labor
- Life Sciences
- Merger Control
- Mergers and Acquisitions
- Mining
- Oil and Gas
- Privacy and Personal Data Protection
- Project Development
- Project Finance
- Public Law
- Public Procurement
- Public Services Regulation
- Real Estate Investment
- Restructuring and Insolvency
- Tax
- Telecom, Media & Technology (TMT)
- Venture Capital, Technology and Entrepreneurship
- Water Resources and Sanitation
- Wealth Management

⊕ Click on the area for more information

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"Rodrigo, Elías & Medrano Abogados has a team of sophisticated lawyers who are top of the class when it comes to their legal and commercial knowledge."

(Chambers & Partners Latin America, 2022: Banking & Finance)

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Practice Group Leaders



Héctor Álvarez

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Leads: Intellectual Property.



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Leads: Labor and Immigration.



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Leads: Construction, Public Law,
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Leads: Banking & Finance, Capital
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Leads: Corporate and Commercial.

Highlights

Rodrigo, Elías & Medrano Abogados is a full-service firm with 30 practice groups, covering all areas of corporate law. All of our teams are at the forefront of the market and regularly participate in the most complex and sophisticated transactions in the country. We have extensive experience handling cross-border matters, including award-winning deals and international litigation and arbitration claims.



- Foreign financiers and aircraft lessors on financial structures design and execution for the financing of the purchase of wide-body aircraft.
- Aircraft leasing to important local and international airlines.
- Main carriers on permitting for their operations and the establishment of off-line carrier representations.
- Claim settlement related to major aviation loss, including the largest aviation loss in Peru in the last 25 years.



- Goldman Sachs, J.P. Morgan Securities and Santander Investment in the US\$563 MM 144A/Reg S bond issuance by Metro de Lima Linea 2.
- Impala in its US\$250 MM financing granted by ING, Banco de Crédito del Perú, Citibank and The Bank of Nova Scotia.
- Kallpa Generación in its US\$148 MM leasing granted by Banco de Crédito del Perú.
- Solgas in its PEN303 MM financing granted by Scotiabank Perú.
- IFC in the US\$75 MM financing to Banco Bolivariano.
- The Central America Bottling Corporation in its US\$35 MM financing granted by Banco de Crédito del Perú.
- Asterion Capital Partners in its EUR285 MM financing granted by BBVA and Santander.
- Banco de Crédito del Perú in the US\$100 MM granted to Sierra Metals.



Restructuring and Insolvency

- Trafigura on the ongoing US\$660 MM bankruptcy of Doe Run Perú.
- HSBC on the US\$1.5 Bn cross-border insolvency of China Fishery Group / Copeinca.
- Avmax Aircraft Leasing Inc., in the insolvency proceeding of LC Peru S.A.C. (LC Busre) for a value of US\$ 60 MM.



Dispute Resolution

- Successful representation of an international client in an arbitration proceeding against a local energy company, this award included the termination of a joint venture agreement and ordered the payment of compensation.
- Successful representation of a US energy subsidiary, UU, in an arbitration proceeding against a local power generation company, this dispute was resolved after conducting hearings before an international court.
- Successful representation to a mining company in a procedure for the release of a letter of guarantee in judicial proceedings against SUNAT.

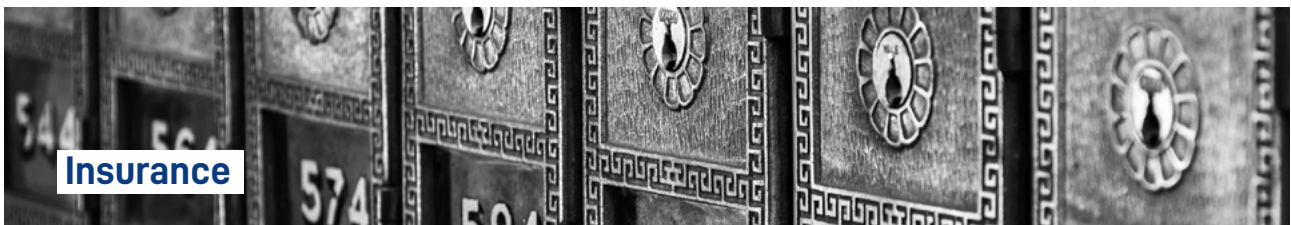


Energy

- General counsel to Luz del Sur in the regulatory, administrative and judicial aspects related to the development of its concession.
- Successful representation of worldwide companies in public bidding and development of multiple transmission lines and project implementation.
- Celeo Redes in the public bidding for the award of three electricity link projects.
- Red Eléctrica group companies on the development of their transmission projects.
- General counsel to various power companies, both of conventional and renewable energy, during their project implementations.
- Tahoe Resources, Antamina, Cerro Verde, Marcobre and Southern Peru Copper on their energy demands for their mining operations and on the development of their own power plants and transmission lines.



- Anglo American on its US\$4 BN copper mining project.
- Cerro Verde on its US\$4.7 BN mining project expansion.
- Terminales del Perú, Marcobre and Luz del Sur on ongoing project developments.
- Graña y Montero Petrolera on environmental matters of Blocks I, III, IV and V.
- Minera Chinalco, Repsol Exploración, Sumitomo Metal Mining Peru, among others on sanctioning proceedings before the Environmental Authority.
- CNPC in sanctioning processes before OEFA, one of them up to US\$6 M and on its Global Environmental Certification.
- Savia Peru in relation to Block Z2B.
- Petrotal in the review of environmental authorizations for Block 92.
- Cofaco Industries in its environmental adjusting process which set a favorable precedent for the whole industrial sector.
- ADEX on forest policy initiatives development.
- IMK Maderas on forest administrative procedures against the Customs.
- AGROKASA on the first wastewater auction performed in Peru.



- International insurance company on the incorporation and permitting of a local subsidiary.
- International reinsurers on claims involving loss coverage in a variety of industry sectors.
- Local insurer on regulatory aspects in relation to collective insurance policies.
- Acquisition of the Positiva Seguros majority stake.
- Leading insurance companies on compliance with Peruvian Laws by innovative potential products to be launched in the country.
- Registry of foreign reinsurers from different jurisdictions for their activities in the local market.
- Insurance brokers on a variety of regulatory aspects.
- Leading insurance company on the design of a health insurance portfolio transfer strategy.



- Kimberly Clark in a significant tariff classification procedure in order to standardize processes and criteria at regional level on this matter.
- ABB in the determination of the customs value of large equipment considering significant particularities related to the development of the logistics of its imports.
- Goodyear in its customs valuation claim for an alleged increase in the declared import value.
- Arcos Dorados (McDonald's franchise operator) in complaint proceeding before the Customs Authority in relation to its imports.
- Corporación Lindley (Coca Cola Bottler) in the correct determination of tariff preferences arising from the implementation of Free Trade Agreements.



- Support to two of the three most important mining groups in the country in a collective bargaining with seven unions being comprised of more than 3000 workers.
- Advice to two economic groups that, after a corporate restructuring, required adjusting their corporate schedules and intra-group services.
- Advice to an exporting group on its labor force restructuring and progressive reduction.
- Advice to mining companies on matters regarding the technological development impact in terms of safety at work.
- Advice to a business group in the education sector on reducing their labor force.
- Defense of several of the most important mining companies in the country on their opposition to the claim of a second-degree trade union organization to add a level of collective bargaining at the branch of activity level.



Mergers & Acquisitions

- Sempra in its US\$3.59 billion sale of Luz del Sur.
- Warburg Pincus in its US\$500 MM indirect acquisition of Cambridge and Altair schools.
- GyM in its US\$130 MM capital increase.
- Pan American Silver in its US\$1.07 billion corporate reorganization.
- Fidelidade in its PEN44 MM public tender offer in La Positiva insurance company.
- Solarpack in its US\$51 MM acquisition of Tacna Solar and Panamericana Solar.
- Latin American Power in the acquisition of two hydropower projects.
- Trafigura in its assets sale to Sierra Poli.
- Entel in the US\$772 MM sale of +3,000 telecommunications towers.
- AJ Gallagher in the acquisition of JLT's aerospace division.



Mining

- Marcobre on the US\$900 MM financing of Mina Justa project.
- MMG on "Las Bambas" project development for US\$5.85 BN.
- Chinalco on "Toromocho" copper project development of US\$4.8 BN.
- Antamina on its US\$1.5 BN expansion.
- HudBay on "Constancia" copper project for US\$1.79 BN.
- Freeport McMoRan on the US\$4.7 BN additional expansion of its "Cerro Verde" mine.
- Tahoe Resources on its "Rio Alto" and "Shahuindo" mining operations.
- Southern Peru Copper on its successful bid to acquire "Michiquillay" by an expected investment of US\$2.5 BN.
- Tahoe Resources on their successful takeover by Pan American Silver including "Escobal" silver mine for US\$1.1 BN.
- Successful representation of Chinalco, Pan American Silver, Bechtel, Minsur and Barrick in the defense against alleged breaches of mining, security and environmental regulations, as well as in their different activities and strategies related to their operations in Peru.



Oil & Gas

- Gases del Norte on the US230 MM LNG transport and distribution of natural gas.
- Gases del Pacífico on the 250 MM LNG transport and distribution of natural gas.
- Shell on matters relating to LNG exports and local LNG sales.
- Savia on upstream contractual and regulatory matters. Stenna Drilling on deep water drilling offshore northern Peru.
- Exxon Mobil on the sale of its lubricants and fuels business to Empresas Copec for US\$747 MM.



Project Finance

- Mizuho Securities in the US\$273 MM international bond issuance by Metro de Lima Línea 2.
- BBVA, Mizuho Bank, SMBC, Sabadell, Santander and Citibank in the US\$355 MM financing granted to Contugas.
- Santander, Sadabell and BBVA in the US\$150 MM revolving facility granted to Metro de Lima Línea 2.
- Credicorp Capital and Banco de Crédito del Perú in the US\$61 MM financing granted to Transportadora Callao.
- Latin American Power in its US\$127 MM refinancing granted by SMBC, CAF, Interbank, BTG Pactual and COFIDE.
- Natixis in its US\$173 MM financing for the transmission line Carhuaquero-Cajamarca-Norte-Caclic-Moyobamba.



Tax

- Successful representation before the Tax Court concerning income tax refund of Rimac Compañía de Seguros (US\$30 MM) and Minsur (US\$100 MM).
- Hubbay on a tax audit for the amount of US\$3.5 MM and subsequent challenge of General Sales Tax (IGV) credit.

Awards



LAW FIRM OF THE YEAR: LATIN AMERICA 2021, 2018

LAW FIRM OF THE YEAR: PERU 2021, 2020, 2019, 2017, 2016, 2015, 2014, 2012, 2010



LAW FIRM OF THE YEAR: PERU 2021
(CONTINUOUSLY SINCE 2006)



LAW FIRM OF THE YEAR: PERU 2021, 2020, 2018, 2015

LAW FIRM OF THE YEAR: ANDES REGION (CORPORATE)



LAW FIRM OF THE YEAR
PERU 2019, 2018, 2015



PRO BONO PROJECT OF THE YEAR 2021



PRO BONO LEADING LIGHTS 2018



PERU FIRM OF THE YEAR

AMERICAS WOMEN IN BUSINESS LAW 2018

Rankings



CHAMBERS LATIN AMERICA 2022

PERUVIAN FIRM RANKED IN ALL
FIRM-WIDE CATEGORIES
TIER 1 IN 17 OUT OF 22 FIRM-WIDE
CATEGORIES



THE LEGAL 500 LATIN AMERICA 2022

PERUVIAN FIRM RANKED IN ALL
FIRM-WIDE CATEGORIES
TIER 1 IN 17 OUT OF 20 FIRM-WIDE
CATEGORIES



LATIN LAWYER 250 2021

"TRANSACTIONAL AND FULL-SERVICE TITAN"
"RODRIGO, ELÍAS & MEDRANO ABOGADOS IS
AT THE SUMMIT OF PERU'S LEGAL MARKET"



IFLR1000 2021

TIER 1 IN ALL FIRM-WIDE CATEGORIES

Doing Business in Peru

Basic Considerations for Investing in Peru¹

The following table provides potential investors an overview of basic considerations for investing in Peru:

Restrictions on foreign shareholders	Unrestricted
Minimum capital required to incorporate a company	As a general rule, no minimum capital is required.
Average time of the incorporation process	15 business days
Restrictions on foreign investment	Unrestricted in general terms, except specific limitations defined under the criminal code and/or regulated sectors.
Legal Stability Agreements	Available to investors who meet the minimum legal investment amount. Legal Stability Agreements aim to protect investors and recipient companies on matters such as income tax, free availability of foreign currency, among others.
Restrictions on foreign exchange	Unrestricted
VAT	18%
Restrictions on hiring foreign personnel	Corporations may hire foreign personnel for up to 20% of their total number of workers.
Restrictions on foreigners' property ownership rights	Foreigners are not allowed to own real estates within 50 kilometers from national borders.
Remittance of profits	Full profit remittance is allowed.

¹Exceptions to this overview may apply.





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